



SUMMIT

PRIVATE YACHT
AMALFI COAST 2027

Ameritas

June 14-19, 2027

2027 Summit Production Travel Requirements

(Based on 2026 Production)

Tiers	Weighted Conference Credit Requirement	Maximum AIC/AAS Credit Recognized ¹	Life & DI Credit Required	Life/DI Only Credit Required	Travel Allowance*
3	496,700+	149,010	239,000	392,000+	\$14,500
2	424,300 - 496,699	127,290	189,000	325,000 - 391,999	\$9,500
1	349,500 - 424,299	104,850	159,000	280,000 - 334,999	\$7,500

Summit of the Inner Circle requires an 8 life and DI minimum policy count. All qualifiers must be published. Non-published field associates will forfeit their Summit of the Inner Circle experience. Selecting "yes" to publicity means that your name may be shared in internal communications sent to field partners and home office associates. Agents must also elect "yes" to publicity to be eligible for select sales contests and sales conferences.

***Additional travel allowance eligibility is based on life and DI production only.**

Life & DI Credit Required	Additional Travel Allowance
231,000	\$2,000
378,000	\$4,000
525,000	\$6,000
672,000	\$8,000
819,000	\$10,000
966,000	\$12,000

For example: If you have 392,000 of life and DI Conference credits, you would earn a \$14,500 travel allowance based on Tier 3 and an additional \$4,000 based on the chart to the left.

Conference production crediting

- ¹ AIC sales will be credited at 75% of Gross Dealer Concession and are limited to 30% of respective tier requirement. AIC GDC qualification credits for sales to Massachusetts clients or by Massachusetts financial professionals are limited to variable insurance product commissions and advisory fees.
- Group dental and vision insurance will be credited at 100% paid first year commissions.
 - Fixed and indexed annuities will be credited at 3% of commissionable deposits.

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To be eligible, agents must be contracted and in good standing with Ameritas. "Good standing" will be determined by Ameritas in its sole discretion.

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